

Great
Place
To
Work®

Certified

JUN 2023-JUN 2024

AUSTRIA

NKE
BEARINGS

A Legacy of Austrian
Quality & Craftmanship

BUSINESS DEVELOPMENT MANAGER AFTERMARKET (M/F/D)

Full-time (38,5 h) / Steyr



— MAIN FUNCTIONS

- Development of business opportunities in the aftermarket
- Focus on wind and rail or industrial applications
- Carrying out in-depth quantitative and qualitative market research and analyses
- Supporting local project development activities
- Establishment and expansion of the network within the focus industries, participation in specialist conferences and trade fairs
- Early identification of new market trends and problems or creation of the NKE solution
- Project and process management from idea generation through concept, planning and coordination to successful completion
- Close collaboration with the product development team to understand customer needs and develop innovative solutions

— PROFILE REQUIREMENTS

- Proactive approach, Autonomy, Business Development Mindset - "Hunter Mentality"
- Technical training, preferably in mechanical engineering
- Proven experience in business development, ideally in the industrial sector
- Business fluent in German and English
- High affinity for technical issues, as well as strong analytical skills and commercial or entrepreneurial thinking
- Committed personality and strong team player with the willingness to take on responsibility
- High willingness to travel (approx. 50%)

— ABOUT NKE

NKE Bearings is a leading manufacturer of high-performance bearings for wind, railway & industrial applications, with headquarters in Steyr, Austria. Founded in 1996, NKE has always been driven by a commitment to precision and quality of its products and services and is currently being trusted by the main OEM & Aftermarket companies around the world.

In 2016, the company became a part of Fersa Group, a Spanish multinational corporation specializing in designing, manufacturing, and distributing mobility solutions, high-precision bearings, and electromechanical components for the OEM & T1 and Aftermarket.

— CONTACT PERSON



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*"Every great opportunity arises
from a first step."*

— BENEFITS



INTERNATIONAL
CAREER OPPORTUNITIES



INDIVIDUAL TALENT
DEVELOPMENT



FLEXIBILITY &
HOME OFFICE



FREE LUNCH &
COFFEE



EMPLOYEE
EVENTS



EMPLOYEE
BONUSES



HEALTH
MEASURES



TRAINING AND
FURTHER EDUCATION



We are waiting for profiles that are passionate and ready to take on a new challenge. If this applies to you, get in touch with us so we can tell you more about it!



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